

Glacial Natural Gas, Inc. 24 Route 6A Sandwich, MA 02563

November 19, 2012

New Hampshire Public Utilities Commission Debra Howland, Executive Director 21 South Fruit Street, Suite 10 Concord, NH 03301-2429 (603) 271-2431

RE: Glacial Natural Gas, Inc. Renewal Application for Registration as a

**Competitive Natural Gas Supplier** 

DM 12-203

Dear Ms. Howland,

In support of the above-captioned application for renewal of its competitive natural gas supplier license, I hereby certify on behalf of Glacial Natural Gas, Inc. ("Glacial"), pursuant to PUC Rule 3003.03(d), that no aggregators use Glacial to provide service to New Hampshire customers. This information was accidentally omitted from the renewal application package; we apologize for the omission.

Glacial does have an informal network of independent associates throughout the State of New Hampshire who help generate leads for the Glacial sales force personnel. However, we believe that these independent associates, who are paid referral fees by Glacial, do not qualify as "aggregators" pursuant to PUC Rule 3002.02, because they do not arrange for the sale of natural gas to retail customers. Rather, they provide potential sales leads to the Glacial sales force who solicit the customers and sell the business. If you require any additional information, or have any questions, please contact me at (202) 421-4855.

Yours Truly,

Adam Gusman

Chief Compliance Officer

cc: Robert Wyatt